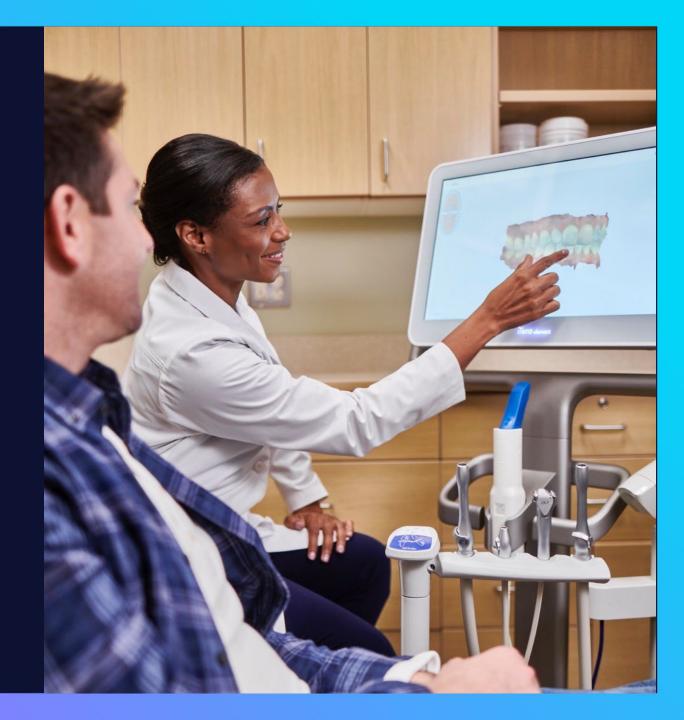
Using Technology for Patient and Provider Education

Jessica Hennecke, Vice President, Digital Dentistry

Agenda

- 1. Aspen Dental Digital Ecosystem
- 2. Technology to aid in Patient Education
- 3. Technology to aid in Provider Education



FACULTY PROFILE

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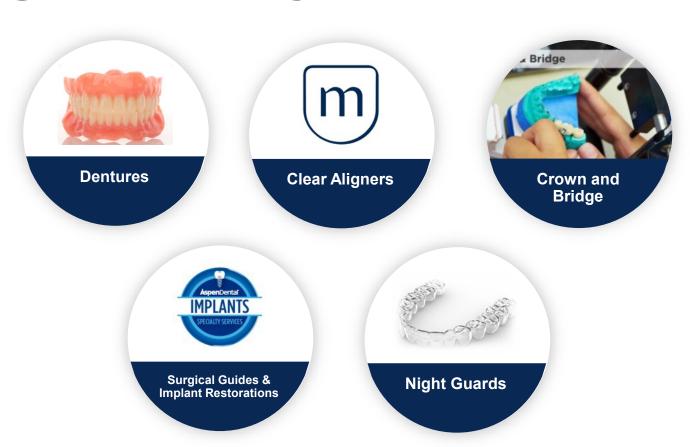




Disclosure: Speaker is employed full time by Aspen Dental Management, Inc.

Aspen Dental Digital Ecosystem







Technology for Patient Education

Why is intraoral scanning important for the New Patient Journey and patient education?

"You can only treat what you see.
You only see what you know.
Once you see deeper into
something you will never unsee it."

DR. FRANK SPEAR









What do patients see?









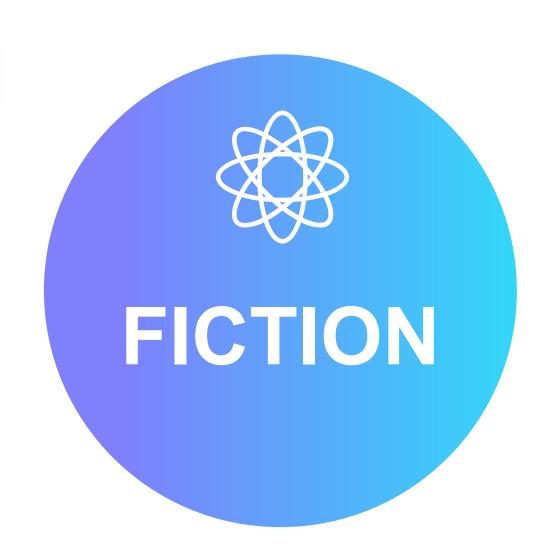
Fact or Fiction?

Patients remember 80% of what they

Hear







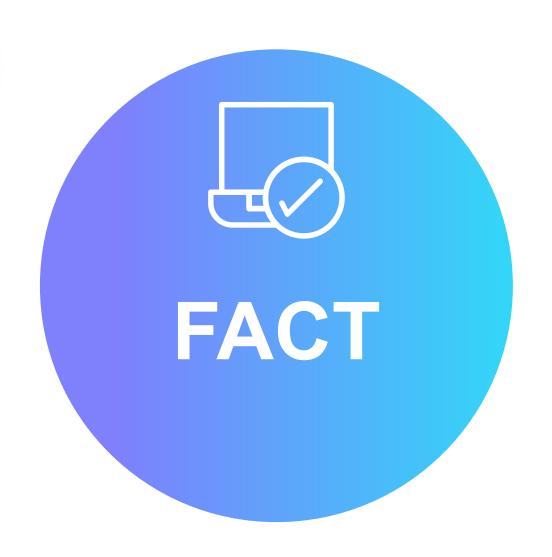


Fact or Fiction?

Patients remember 20% of what they

Read







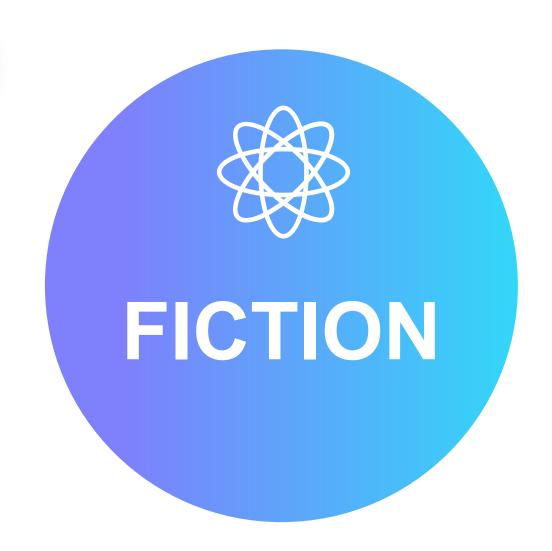


Fact or Fiction?

Patients remember 75% of what they

See





Patients Remember...







10% of what they hear

20% of what they read

80% of what they see



Dental Health Scans

What can we use them for?



Trios Patient Engagement Apps

- Patient Monitoring
- Treatment Simulator & Motto Assessment Tool
- Smile Design









Technology for Provider Education

Provider Education Tools



CASE PLANNING

Tools to show caries, changes over time, and specialty service planning such as implant and clear aligners





MENTORSHIP

Easy access to scans allows for immediate feedback on dental treatments being provided – i.e. crown/bridge preps, denture impressions, etc



SELF EVALUATION

Self Reflection during various treatment stages i.e. Crown and Bridge Insertion

Thank you!