

The Academy of Chairside Assisting

with Shannon Pace Brinker



INVENTORY CONTROL

Challenges



Multiple team members are authorized to order supplies



Excessive shipping costs accrue from frequent and/or last minute rush orders



There is a lack of communication among team members in between placing orders.



No protocol for inventory control or supply ordering is in place.

INVENTORY CONTROL

Do the Math



Average practice
generates 600K



Average Dental
Supply in US
 $8\% = 48,000$



Goal is $4\%-6\% =$
 $36,000$



$48,000$
 $36,000$
12K year savings

ORGANIZING YOUR INVENTORY

1. How often do you order?
2. Do you have multiple sources for purchasing?
3. Good rapport with your territory representatives?
4. Do you have an effective inventory system?



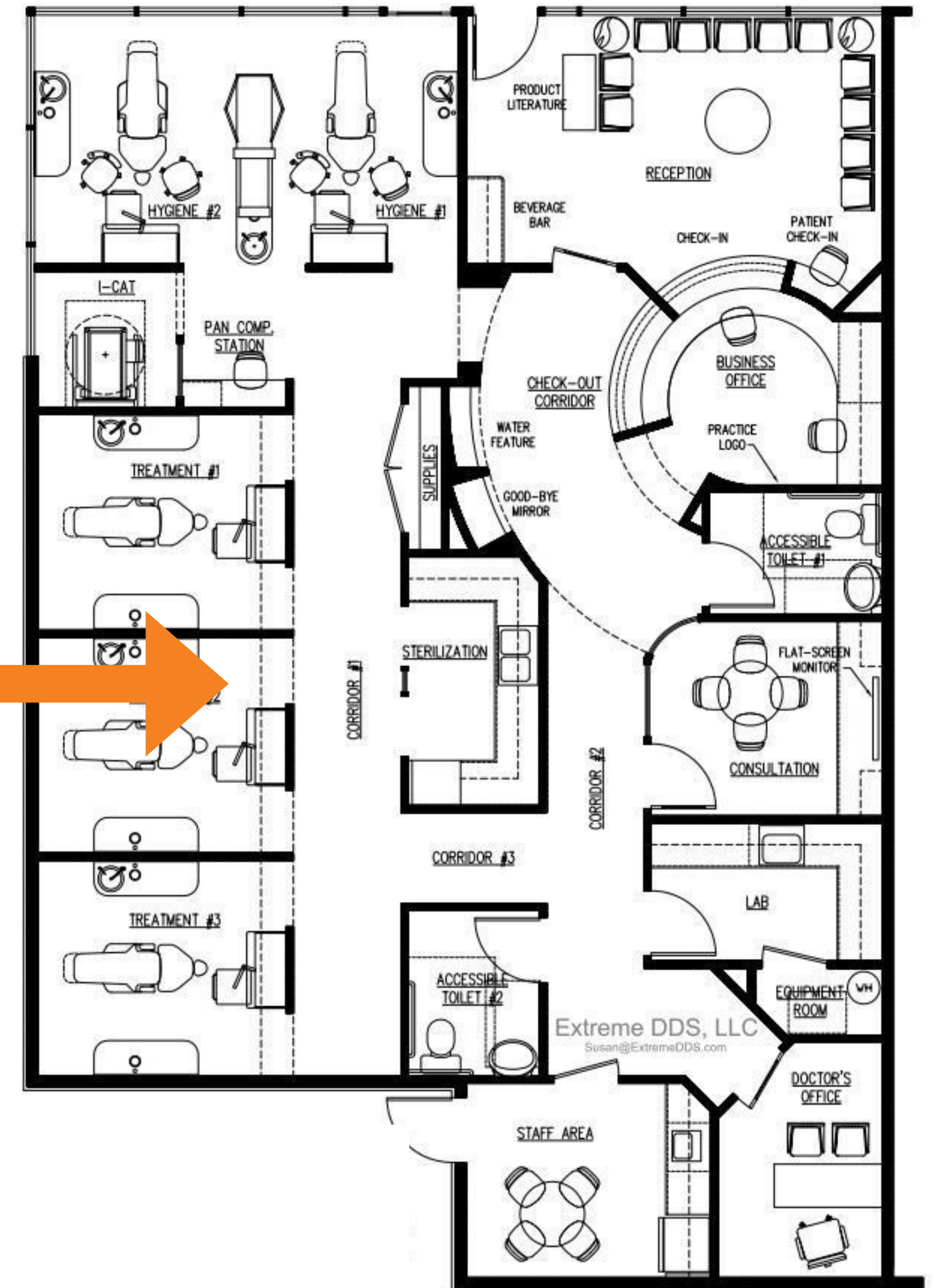
OFFICE CENTRIC VS. ROOM CENTRIC

- ⦿ Office Centric Practice majority of supplies are kept in a central sterilization area
- ⦿ Only small amounts of supplies are kept in the treatment rooms.
- ⦿ Office centric setup is best served for any practice with 4 or less ops.



VISUAL SETTING UP AND RESTOCKING

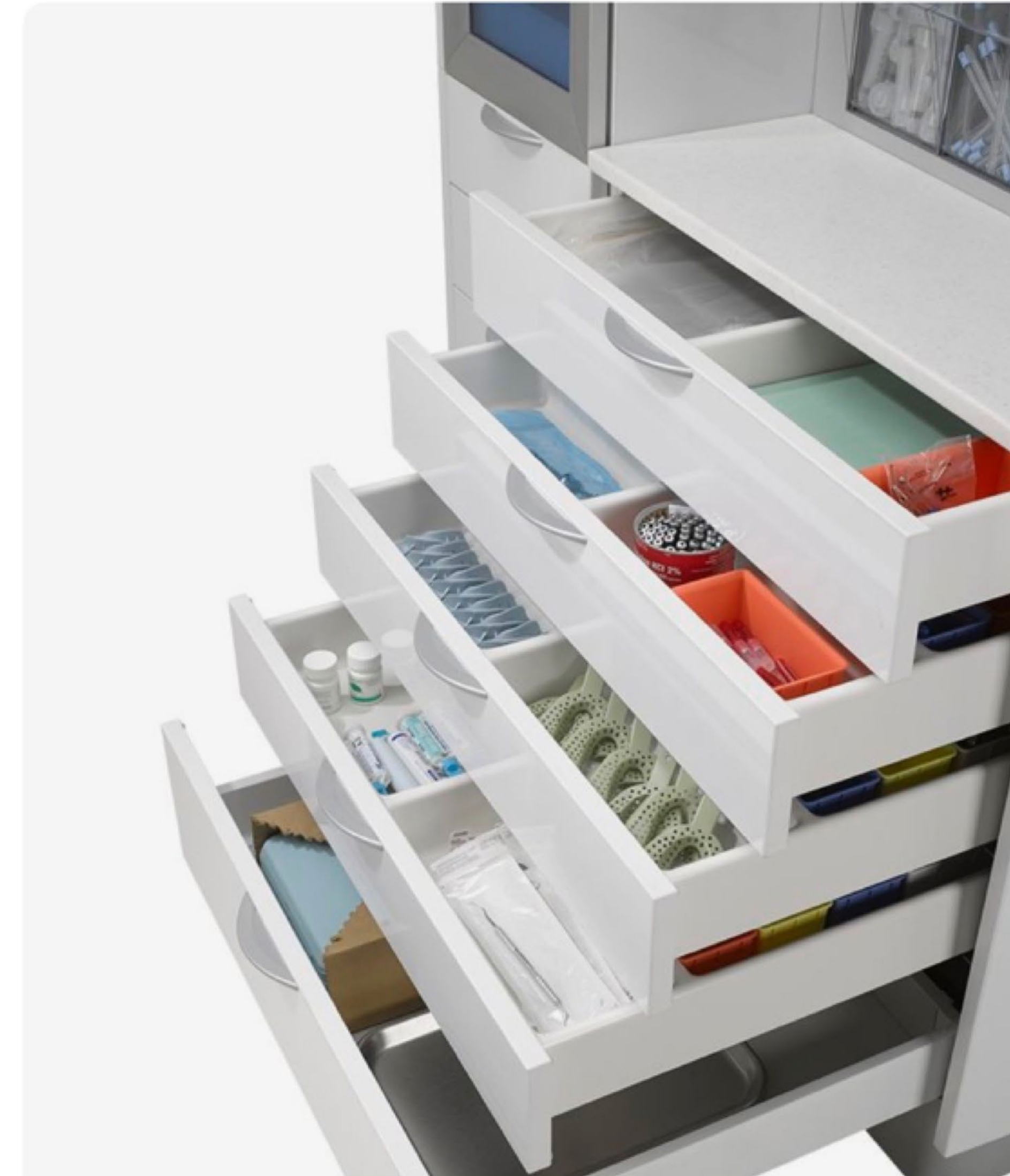
- ◎ Items have their own dedicated place within sterilization, labeled and accessible.
- ◎ Should be in the middle of the office.



ROOM CENTRIC

Ratio of supplies in sterilization to supplies in treatment is 5–1:

- ◎ If you are stocked for 1 week's worth of typical dentistry within your rooms, your treatment area will have 5–6 weeks.
- ◎ This allows for you to order supplies once a month and still maintain your capacity during peak demand flow.



ORGANIZING YOUR INVENTORY

Store all products in one location and ensure that operatories only have working stock.



Supplies grouped by procedure

Labels for supplies



Most frequently used items in easy to reach area



INVENTORY OVERVIEW

THIS MAY BE YOUR OFFICE



TUBS AND CASSETTES

TUBS

Crown and Bridge





Amalgam Tub



Composite Tub



Endo Tub



Crown Prep Tub

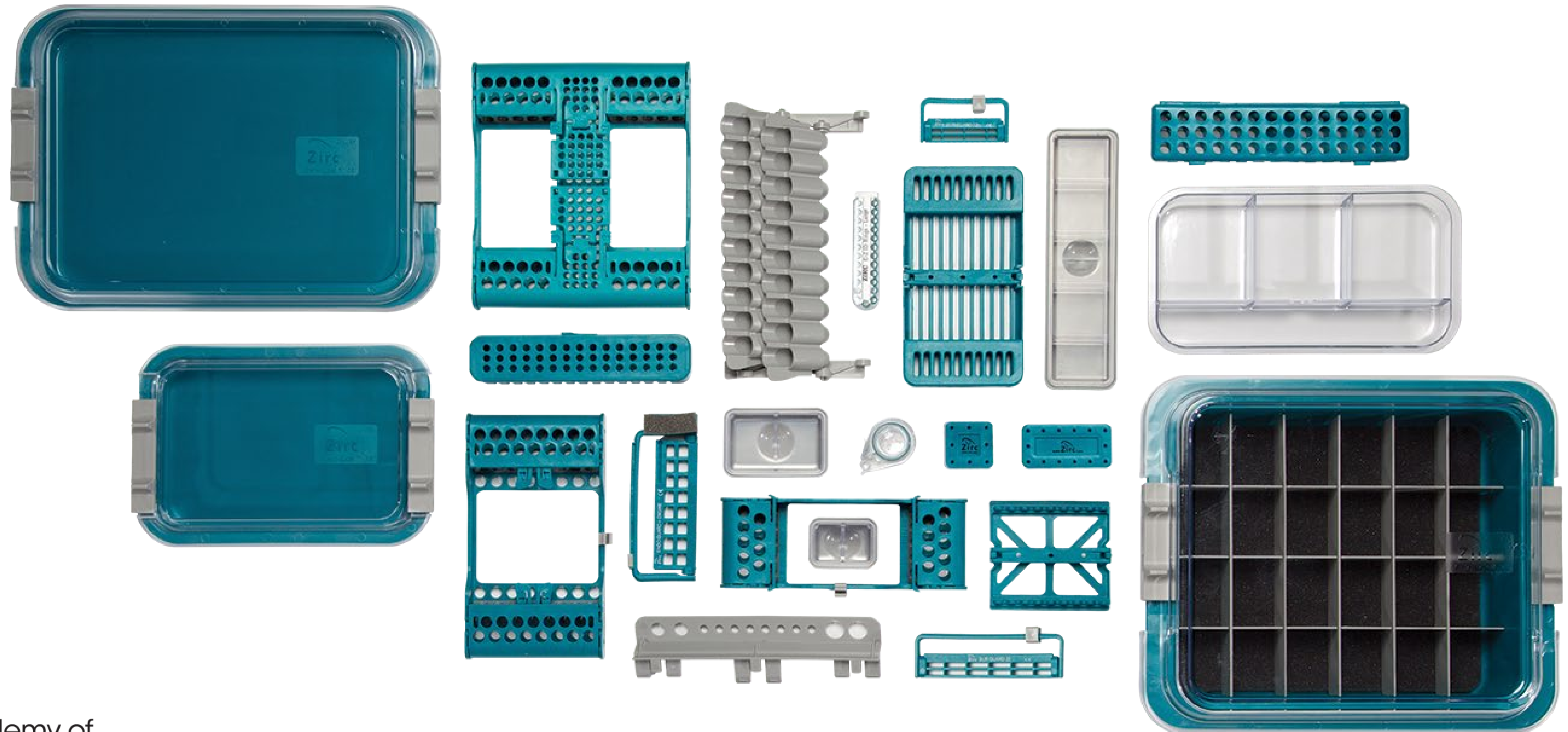


Sealant Tub



Veneer Tub

OPTIONS FOR ORGANIZATION





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